

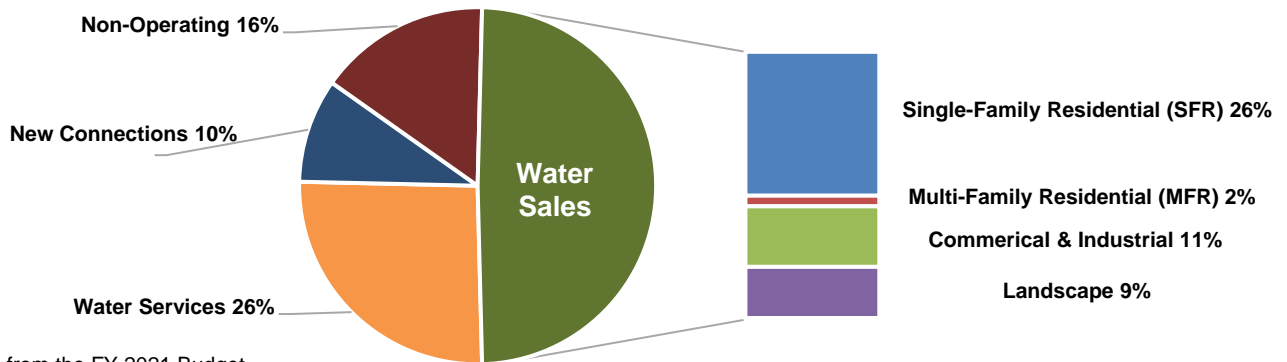


FY 2021 – Q2 Financial Report

July 1, 2020 – December 31, 2020

Revenues

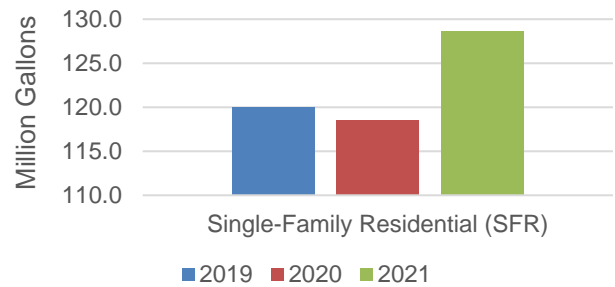
Scotts Valley Water District revenues come from four main sources: Water Sales, Water Services (Basic Service Charge), New Connections, and Non-Operating.*



*Data from the FY 2021 Budget

The District's largest revenue category is Single Family Residential (SFR) Water Sales. Revenue from SFR Water Sales for the period of July through December 2020 is up 11.2% from the same period in the prior year. This increase has been offset by reduced revenue from Commercial & Industrial (CII) customers.

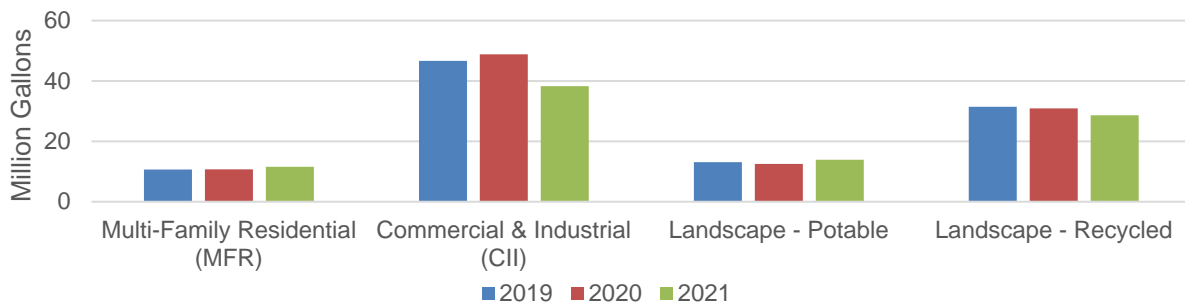
Consumption 3 Year History : SFR (July 2020 through December 2020)



Consumption

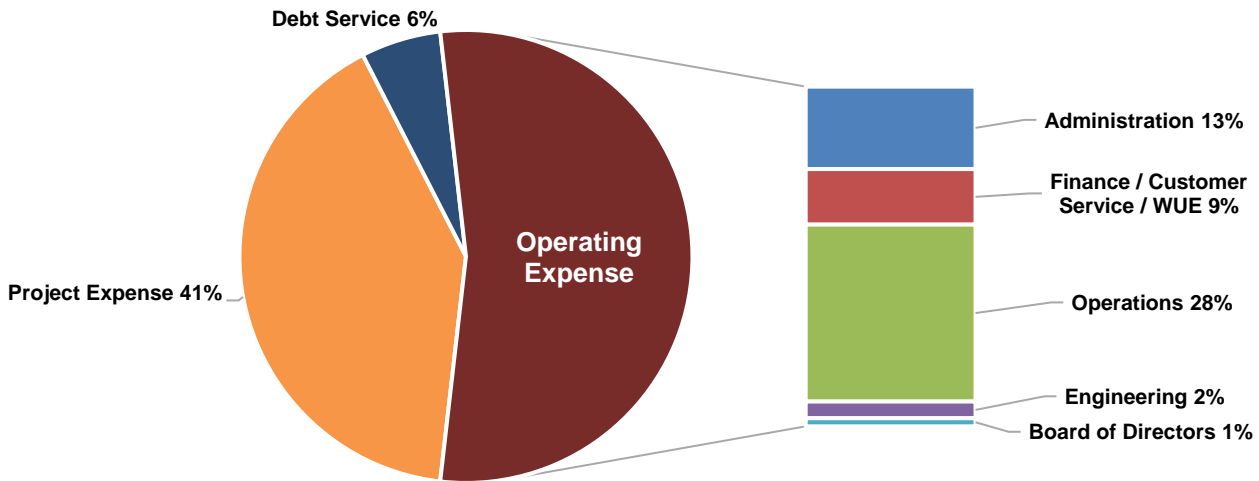
Water consumption by SFR customers has increased 10 million gallons or 8.5% from the same period in FY 2020. CII consumption is down 10.5 million gallons, a decrease of 21.6% from FY 2020.

Consumption 3 Year History : MFR, CII, Landscape (July 2020 through December 2020)



Expenses

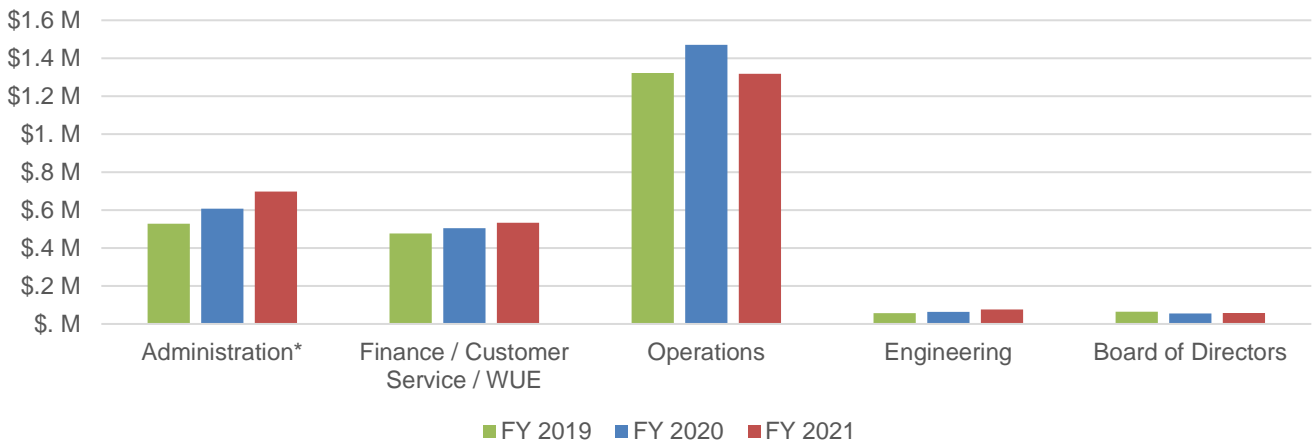
District expenses are comprised of three major categories: Operating Expenses, Project Expenses, and Debt Service. The chart below presents the FY 2021 Budget by expense category, with Operating Expenses broken down by Division. *



*Data from the FY 2021 Budget

Operating expenses are the organization's largest expense category. Through Q2 of FY 2021, which accounts for activity from July 2020 through December 2020, operating expenses are below budget. Total operating expenses in FY 2021 exceed the FY 2020 total by 6.4%. The chart below provides a comparison by Division for each of the past three fiscal years. The Administration Division tracks high in FY 2021 due to the timing of the payment for the Districts share of the Santa Margarita Groundwater Agency (SMGWA). The payment in FY 2021 was made earlier than prior years.

Operating Expenses 3 Year History by Division
July 2020 - December 2020

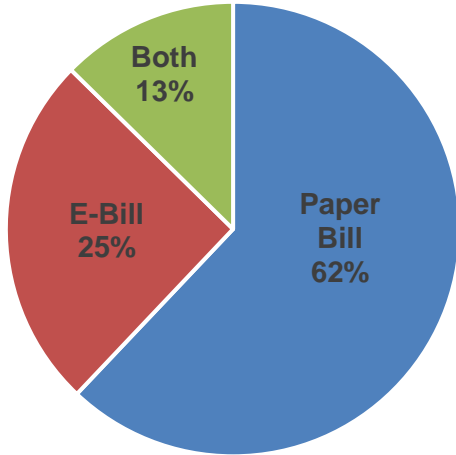


Customer Accounts

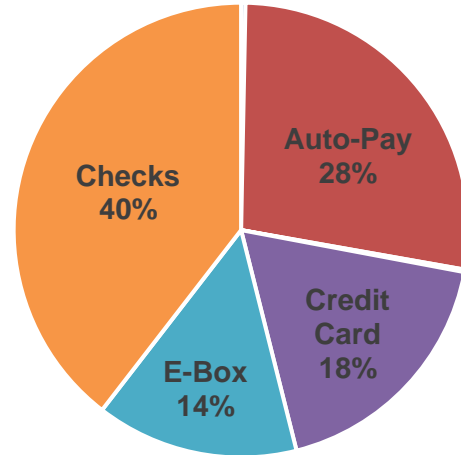
The charts below provide additional information on how customers interact with the District.

Total Accounts: 4,404

How do customers RECEIVE their bill?



How do customers PAY their bill?



Are customers making timely payments?

	Balance as of 12/31/2020	December Billing	October Billing	August Billing (& Prior)
Past Due Balance\$	\$ 1,098,084	\$ 957,737	\$ 56,878	\$ 83,469
Past Due Balance\$ *	\$ 1,014,545	\$ 949,921	\$ 39,576	\$ 25,048
Accounts		3,794	125	50

Accounts Receivable - 3 Billing Period History (\$)

