

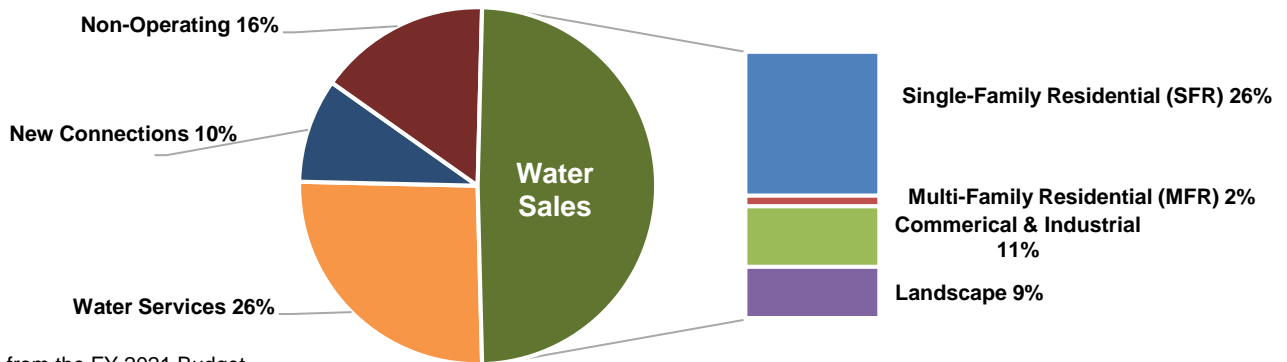


FY 2021 – Q1 Financial Report

July 1, 2020 – September 30, 2020

Revenues

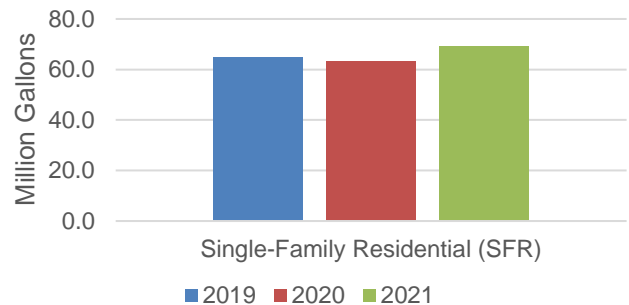
Scotts Valley Water District revenues come from four main sources: Water Sales, Water Services (Basic Service Charge), New Connections, and Non-Operating*.



*Data from the FY 2021 Budget

The District's largest revenue category is Single Family Residential (SFR) Water Sales. Revenue from SFR Water Sales for the period of July through September 2020 is up 11.7% from the same period in the prior year. This increase in revenue is the result of an increase in consumption and rate change in December 2019.

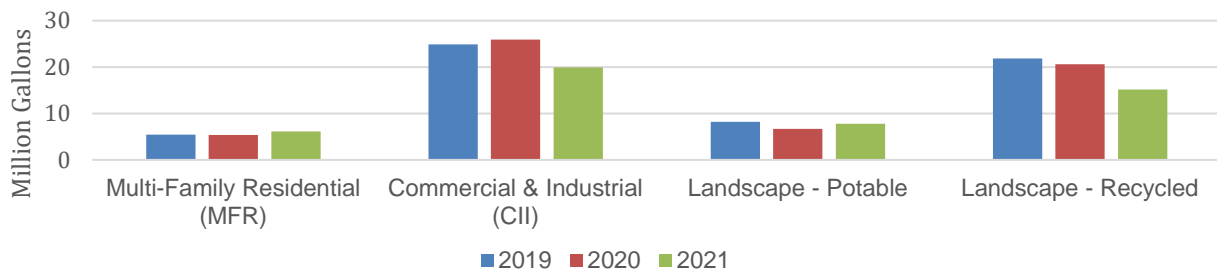
Consumption 3 Year History : SFR July - September



Consumption

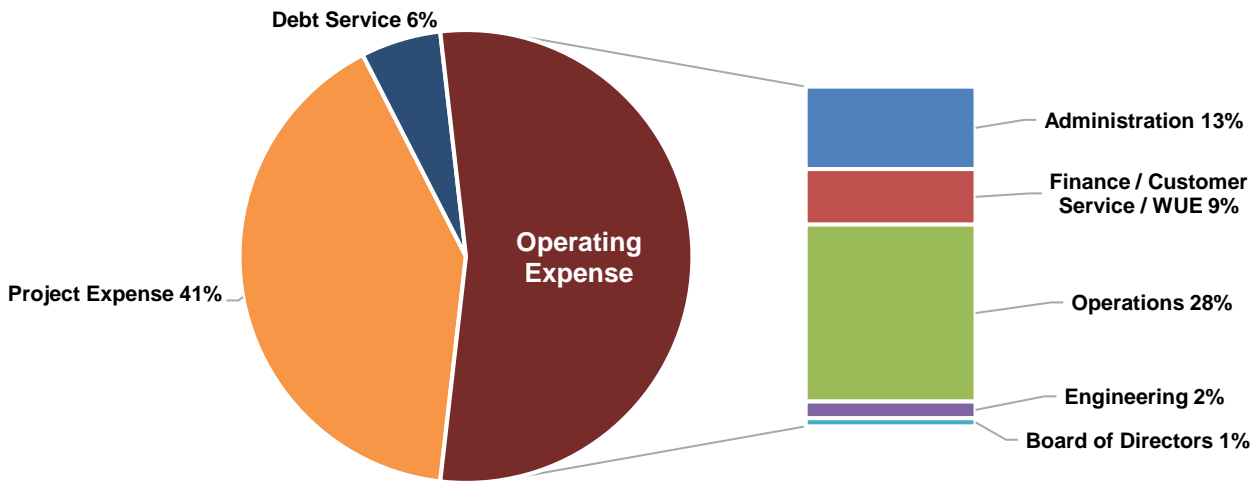
Water consumption by SFR customers in the first quarter is 69 million gallons, up 9.3% FY 2020.

Consumption 3 Year History : MFR, CII, Landscape July - September



Expenses

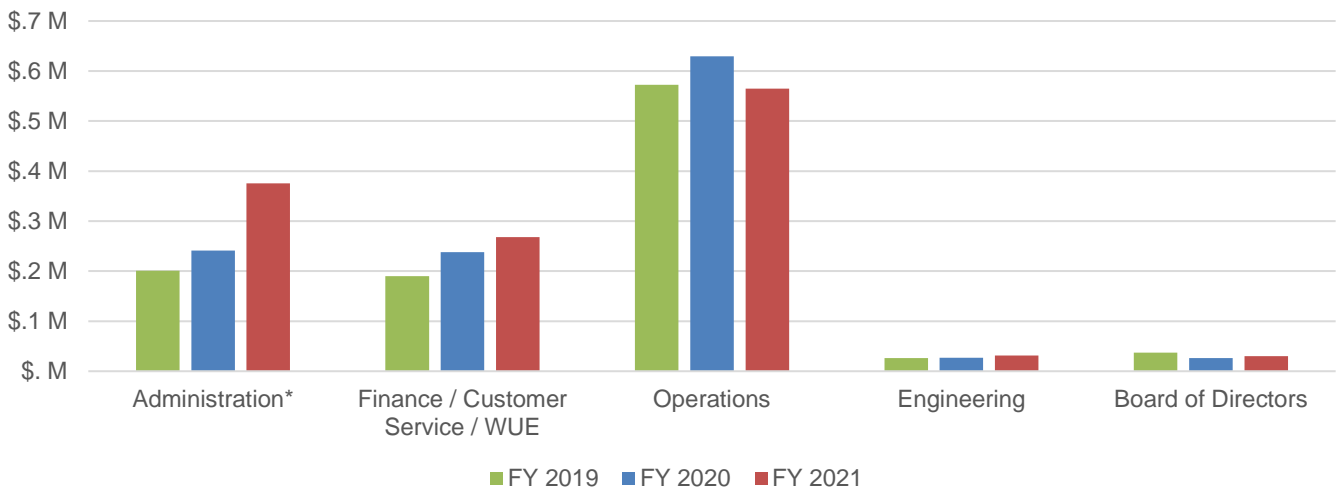
District expenses are comprised of three major categories: Operating Expenses, Project Expenses, and Debt Service. The chart below presents the FY 2021 Budget by expense category, with Operating Expenses broken down by Division*.



*Data from the FY 2021 Budget

Operating expenses are the organization's largest expense category. District operating expenses reflect the cost of providing uninterrupted high-quality water service across the service area. Operating expenses in Q1 of FY 2021, which accounts for activity from July 2020 through September 2020, are below budget. Total operating expenses in FY 2021 exceed the FY 2020 total by 6.4%. The chart below compares Operating Expenditures by Division for each of the past three fiscal years. The Administration Division tracks high in FY 2021 due to the timing of the payment for the Districts share of the Santa Margarita Groundwater Agency (SMGWA). The payment in FY 2021 was made earlier than prior years.

**Operating Expenses 3 Year History by Division
July - September 2020**

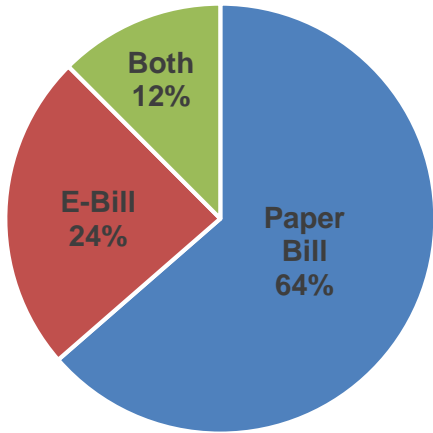


Customer Accounts

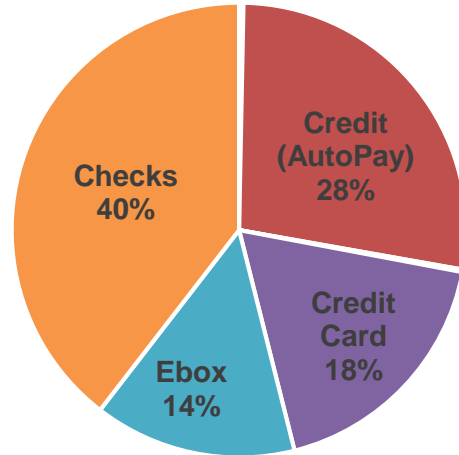
The charts below provide additional information on how customers interact with the District.

Total Accounts: 4,395

How do customers RECEIVE their bill?



How do customers PAY their bill?



Are customers making timely payments?

	Balance as of 10/1/2020	August Billing	June Billing	April Billing
Past Due Balance\$	\$ 158,109	\$ 80,719	\$ 23,114	\$ 54,276
Past Due Balance\$ *	\$ 82,378	\$ 62,764	\$ 14,016	\$ 5,598
Accounts	308	221	57	30

* excludes Acct. 006093-000

Accounts Receivable - 3 Billing Period History

