

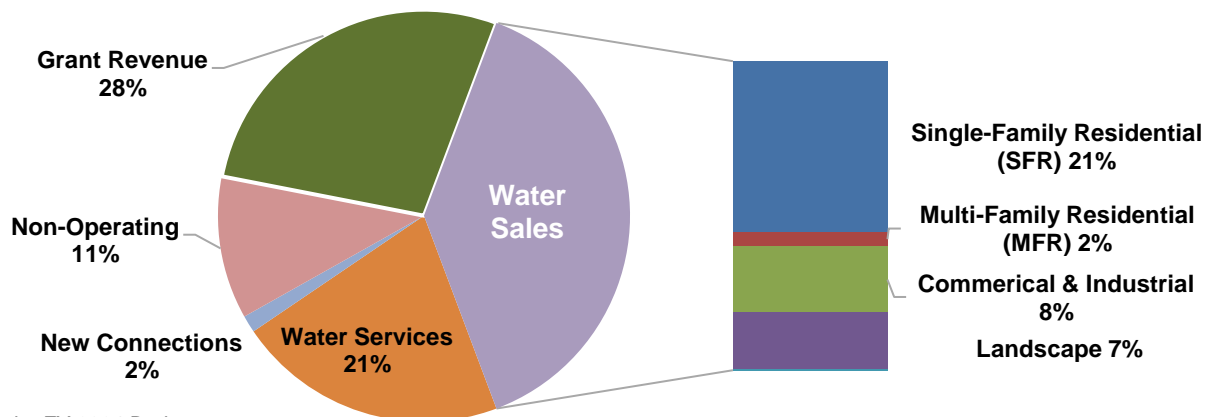


FY 2024 – Q2 Financial Report

July 1, 2023 – December 31, 2023

Revenues

Scotts Valley Water District revenues come from four main sources: Water Sales, Water Services (Basic Service Charge), New Connections, and Non-Operating*.



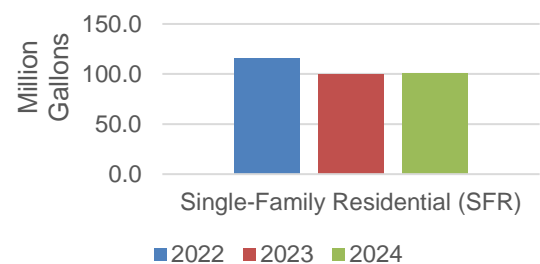
*Data from the FY 2024 Budget

The District's largest revenue category is Single Family Residential (SFR) Water Sales. Revenue in the SFR category for the period July through December is down 5.4% from the same period in the prior year. Revenue in the prior year included drought surcharges.

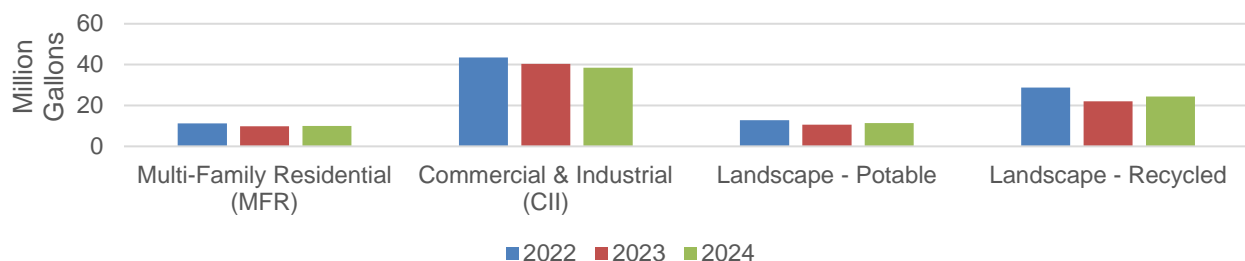
Consumption

Water consumption by SFR customers through the second quarter is 102 million gallons, up 1.7 million gallons or 1.7% from FY 2023.

Consumption 3 Year History : SFR
(July through December)

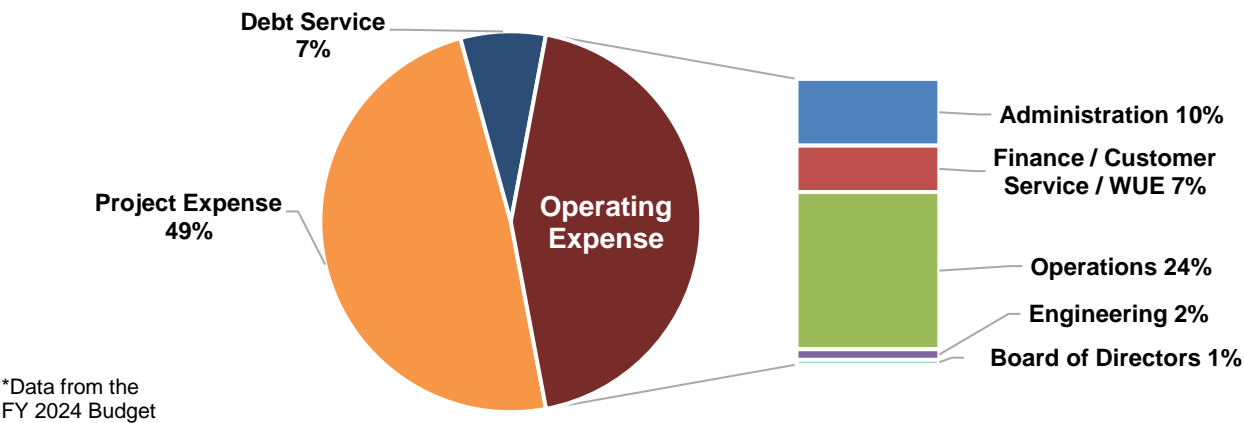


Consumption 3 Year History : MFR, CII, Landscape
(July through December)



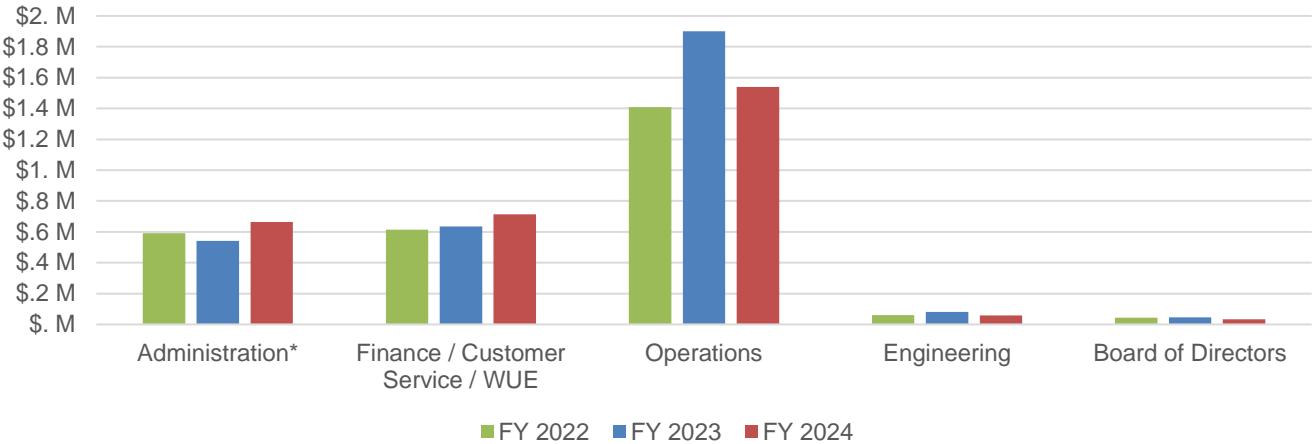
Expenses

District expenses are comprised of three major categories: Operating Expenses, Project Expenses, and Debt Service. The chart below presents the FY 2024 Budget by expense category, with Operating Expenses broken down by Division*.



Operating expenses are the organization's largest expense category. District operating expenses reflect the cost of providing uninterrupted high-quality water service across the service area. Operating expenses in Q2 of FY 2024, which accounts for activity from July 2023 through December 2023, are tracking in-line with the budget. Total operating expenses in FY 2024 are lower than the FY 2023 total for the same period by 6%. The chart below compares Operating Expenditures by Division for each of the past three fiscal years. The Administration Division tracks high in FY 2023 due to the timing of the annual contribution to Santa Margarita Groundwater Agency. Cost increases in the Finance / Customer Service / WUE Division are primarily from increased payment processing fees and rebates, which were anticipated in the FY 2024 Budget. Operation costs have declined since FY 2023 included several significant one-time repair costs.

Operating Expenses 3 Year History by Division
July - December

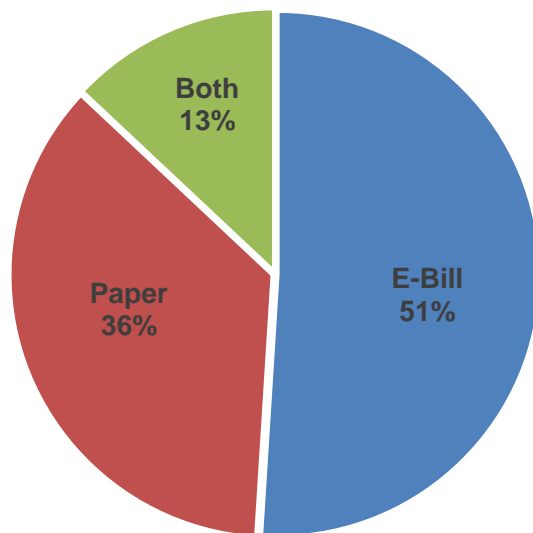


Customer Accounts

The charts below provide additional information on how customers interact with the District.

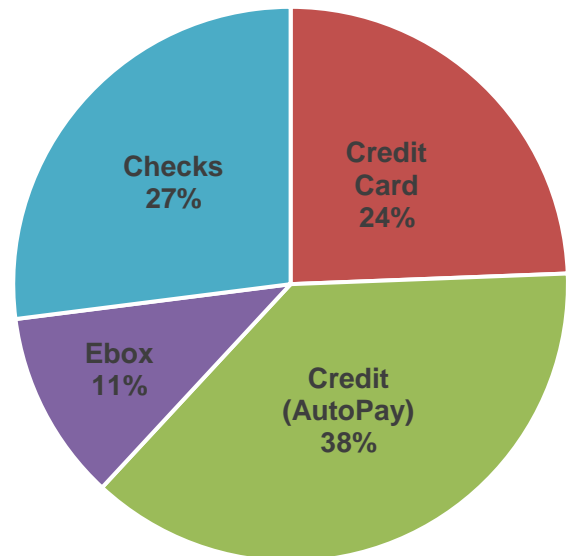
Total Accounts: 4,536

How do customers RECEIVE their bill?



	FY 24 Q1	FY 24 Q2	change
E-Bill	50%	51%	1%
Paper	37%	36%	(1%)
Both	13%	13%	0%

How do customers PAY their bill?



	FY 24 Q1	FY 24 Q2	change
Credit Card	24%	23%	(1%)
Credit (AutoPay)	38%	42%	4%
Ebox	11%	10%	(1%)
Checks	27%	25%	(2%)

Delinquent Accounts

Billing	Reminder			Late Payment Penalty		
	Date	Accounts	Emails	Date	Accounts	Past Due Balance
July	3-Aug	549	418	8/9/2023	224	\$55,113.74
August	31-Aug	807	609	9/6/2023	307	\$90,491.33
Sept	3-Oct	583	443	10/6/2023	323	\$102,573.75
October	3-Nov	545	420	11/7/2023	285	\$90,553.08
November	4-Dec	584	468	12/6/2023	365	\$104,063.64
December	4-Jan	692	541	1/9/2024	317	\$110,812.49

Rebates

Rebates Processed	# of Rebates	Total Amount
FY 2024 (July 2023 – December 2023)		
FY 2023 (July 2022 – December 2022)		
Lawn Removal	16/10	\$23,745/\$40,791
Low Volume Irrigation	0/2	\$0/\$3,832
Toilet Replacement	9/14	\$850/\$900
Pressure Regulators	7/22	\$400/\$2,200
Pool Covers	1/3	\$121/\$2,650
Smart Controllers	4/9	\$391/\$857

Rebates / Give-Away Summary						
Rebate/Give Away	Rebate Offerings	Accounts	Units/ Gals/ Sq. ft	Cost	Water Savings gal/year	Gallon s Saved per \$ Spent
High-Efficiency Toilet	\$50-\$150	13	14	\$900	7,665	8.52
Lawn Removal	\$2.00 / sq.ft.	10	20,396	\$40,791	363,024	8.90
Low Volume Irrigation	\$0.50 / sq.ft.	2	7,664	\$3,832	68,207	17.80
Smart Irrigation Controller	\$100	9	9	\$857	67,500	\$78.76
Shower Head	Free		9	0	.7 gpm	Average gallons saved per \$ spent
Faucet Aerator	Free		12	0	1.45 gpm	
Shut Off Nozzle	Free		20	0	Prevents waste	
Totals		34		\$46,380	506,396	10.92